

**Corporate Presentation** 



2022

# **United Arab Emirates**

The UAE is considered as one of the World's Most Attractive Investment Hubs



#### The United Arab Emirates in the Competitiveness Index 2021

**GLOBALLY** 1st In trade balance

**GLOBALLY** 1st In entrepreneurship

**GLOBALLY** In protection policy

**GLOBALLY** In competitive legislations

#### FOREIGN DIRECT INVESTMENTS IN THE UAE



**1**st

**IN MENA** 

In attracting foreign direct investment in 2020



**GLOBALLY** 

In the Emirati investment outflows to other countries in 2020 1



**GLOBALLY** 

In attracting foreign direct investment in 2020 1



The UAE accounted for

Of the total foreign direct investment inflows to the MENA region in 2020 1



**BILLION DOLLARS** 

Is the value of cumulative

FDI inflows in 20201

1 UAE Ministry of Economy



**BILLION DOLLARS** 

Is the value of cumulative FDI onflows to the world in 2020 1

#### **RANKED FIRST IN GLOBAL COMPETITIVENESS INDICATORS**



1st

**GLOBALLY** In macroeconomic stability





GLOBALLY In lowest inflation levels





GLOBALLY In debt dynamics





**GLOBALLY** In credit gap



st **GLOBALLY** In mobile-

broadbrand subscriptions



Abu Dhabi is at the centre of trade between Asia, Europe and Africa and a gateway to the world's fastest growing economies

## A STRONG AND GROWING ECONOMY



\$249B

GDP in 2019



**Top 30** 

UAE's economy is among the top 30 globally<sup>2</sup>



60%

Abu Dhabi's contribution to the UAE's GDP<sup>3</sup>

- 1 2019, SCAD Yearbook GDP at Current Prices (AED 915bn)
- 2 2018, World Bank GDP rankings
- 3 2018, UAE MoE Annual Economic Report

## **EXCELLENT INFRASTRUCTURE**



80%

Of the world within an 8hr flight



1st

Smartest city in MENA in terms of Smart City Development<sup>5</sup>



1st

Capital in the world to have 100% fiber to the home connection<sup>4</sup>

- 4 2016, Abu Dhabi Competitiveness Report 2016
- 5 2020, IMD Smart City Index

## PRO BUSINESS POLICIES



0%

Income Tax



100%

Foreign ownership for 122 activities<sup>7</sup> and in all free zones



#1

In the region for ease of doing business<sup>6</sup> 12<sup>th</sup> Globally.

- 6 2020, World Bank Doing Business Subnational Report
- 7 2018, UAE Ministry of Economy

## HIGH QUALITY OF LIFE



#1

Happiest city in the Arab region<sup>8</sup>



#1

Safest city in the world<sup>10</sup>



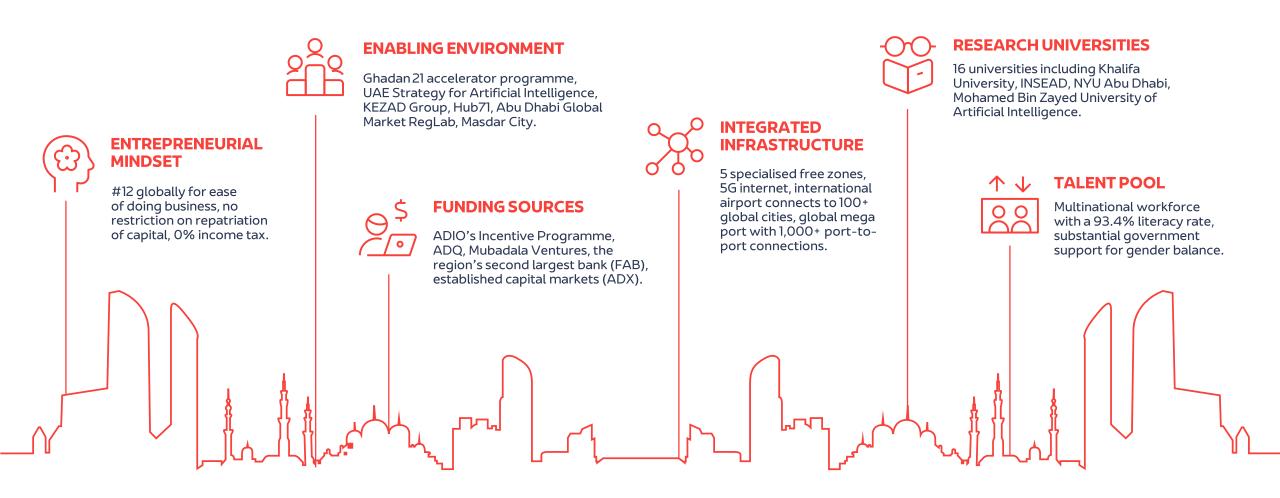
15th

Best city for expats<sup>9</sup>

- 8 2020, World Happiness Report
- 9 2019, InterNations
- 10 2019, Numbeo

# **Business Ecosystem**

Abu Dhabi's ecosystem is the ideal platform for innovation and advanced manufacturing



















**auto**terminal















Part Of ADQ – Abu Dhabi's government's premier holding company with a broad portfolio of major enterprises, spanning key sectors of Abu Dhabi's diversified economy.



## **Economic Cities & Free Zones Cluster**





12 Economic Zones in Abu Dhabi

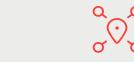




More Than +1,750 Clients



**+70K** Jobs Created Within the Zones



Multimodal Connectivity Air, Road, Sea and Rail



+40 Staff Residential Cities+450,000 Bed Capacity

- Sustainable and collaborative industrial development
- Wide range of scalable business facilities to choose from
- Strategically located zones to suit various business models
- Established industrial and logistics base





### **Global Reach**

- **5 international airports** in 90 120 mins driving distance
  - 2.6 Bn people in 4hrs flight radius
  - 5.2 Bn people in 8hrs flight radius



# Multimodal Connectivity

- 8 international ports in close proximity
- Major hubs for upcoming Etihad Rail
- Easy access to all three major highways

## **Air Transport Hub**



Dedicated terminal for loose cargo and ULDs



Temperaturecontrolled storage and cargo



More than 70 destinations



24/7 dedicated support team

#### **Khalifa Port**



Deep-water port



Strategically located between Abu Dhabi and Dubai



First semi-automated container port in the GCC



Over 1000 port-to-port connections

### **Etihad Rail**



1,200 KM rail network



Major rail hubs in KEZAD zones



Each train to carry 300 trucks equivalent of load



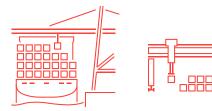
Network to cover GCC in multiple phases



## Khalifa Port - Anchoring Global Opportunities

## **CONTAINER TERMINALS**

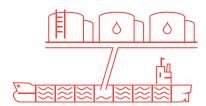
## Terminals by COSCO, MSC, CMA-CGM



- Mainline services from key global players.
- Dedicated feeder connectivity.
- Trans-shipment hub with 1,000+ port-to-port connections.
- Ports Capacity: From 2.5 million TEU's to 9 million in 5 years.
- Upcoming grain storage silos and processing plant

#### LIQUID & GAS TERMINALS

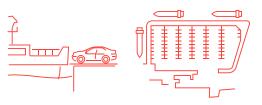
#### By Arabian Chemical Terminals



- Capacity 83,000 cbm
- Tanks 44
- Tank size 1250 to 3000 cbm
- Access Truck, vessel
- Products All liquid bulk
- Services Product blending, heating, chilling, nitrogen blanketing
- Logistics Breakbulk drumming, distribution with haulers, IBC or ISO filling

## AUTO TERMINAL KHALIFA PORT

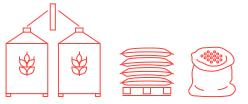
#### JV with Autoterminal Barcelona Regional Ro-Ro Hub



- Storage capacity for 17,000 vehicles at the port.
- Expanding the car terminal area to 300,000m<sup>2</sup>

#### **REEFER CARGO AND SILOS**

## Upcoming Silos and Processing Plant



- Reefer cargo and livestock handling facilities
- Upcoming grain storage silos and processing plant
  - Initial design capacity of 300,000 metric tonnes
  - Capable of storing grains for extended periods



Growing network of shipping lines and direct destinations – connecting our zones with the rest of Middle East, Africa and Asia.

## Easy access to over 3.5 Billion people in the region.

Middle East: 411 Million

• Africa: 1.3 Billion

• Indian Subcontinent: 1.8 Billion

## **Global Connectivity from Khalifa Port**





## **Gulf Cooperation Council (GCC)**

UAE, Bahrain, Kuwait, Oman, Saudi Arabia, Qatar





## **Greater Arab Free Trade Area** (GAFTA)



#### Comprehensive **Economic Partnership** Agreement (CEPA)



#### **European Free Trade Association (EFTA)**

- Iceland
- Liechtenstein
- Norway
- Switzerland

Singapore

- UAE
- Bahrain
- Kuwait
- Oman
- Saudi Arabia
- Qatar
- Eqypt
- Iraq
- Jordan

- Lebanon
- Libyan Arab Jamahiriya
- Morocco
- Sudan
- Syrian Arab Republic
- Tunisia
- Algeria
- Palestinian Authority

- UAE
- India

Covers broad range of areas including trade in goods, trade in services, government procurement, intellectual property rights, administration and dispute settlement and competition. Learn more GCC - EFTA FTA / GSFTA

Aimed at exempting all goods of Arab origin exchanged between the member states of the Greater Arab Free Trade Area (GAFTA) from all customs duties, duties and taxes of similar effect imposed upon importation. Learn more GAFTA

UAE exporters can now benefit from greater market access through preferential tariff rates. Learn more CEPA 10



## Free Zone and Domestic Industrial Zone Facilities

KEZAD Group Offers both Free Zone and Mainland / Domestic Industrial Zone Business Facilities

#### **FREE ZONE**



100% Foreign 0% customs duty Ownership

### **MAINLAND / DOMESTIC INDUSTRIAL ZONE**



100% foreign ownership in over 1000 business activities



0% customs duty for industrial raw materials and machinery



Designated zone for VAT exemption



No minimum capital requirements



Made in UAE certificate for qualified products



Potential for duty-free trade in the GCC and GAFTA region

## Scalable Business Facilities

- **Serviced land plots** for industrial and logistics operations
- Modular pre-built facilities from 300 Sqm to 25,000 Sqm
  - Dedicated facilities for warehousing, cold storage, showrooms, light industrial activities, etc
  - Over 547,000 Sqm pre-built facilities in the industrial zone
- **Build-To-Suit solutions**: 115,000 Sqm under development for various projects
- Incubation Hub and Start-up Accelerators offering office facilities and shared workspaces

Additional port side facilities such as Container Freight Stations, Warehouses etc









Enabling quick set up, lower capital investments and access to multimodal connectivity and excellent infrastructure facilities.



## Wide Range of Industries and Value Chain

Metals	Automotive
Plastics & Polymers	Food & Agtech
Building Materials	Retail & Logistics
Life Sciences	Hi-Tech & Green Energy
Oil & Gas	Speciality Chemicals

- KEZAD Group is home to a wide range of established industrial sectors
- Up-stream, mid-stream and down-stream industries leveraging sector specific value propositions





















































































































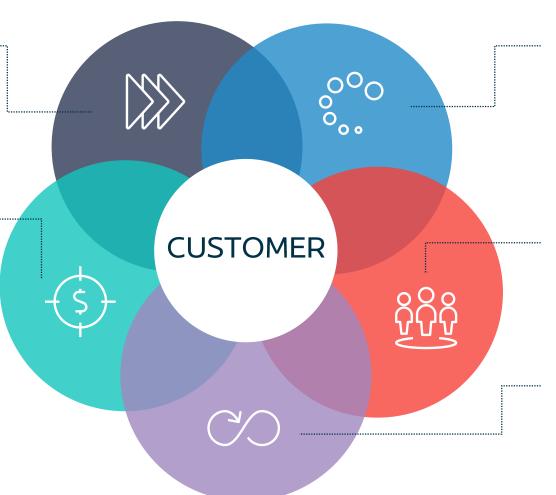
## **SPEED**

We offer industrial investors a one stop shop for their set up and operating requirements through a digital platform

## **COST**

Through state of the art infra, competitive offerings (low utility costs, gas prices and facility rents) and 100% ownership options, we ensure that you operate at lower costs

# Value Proposition



## **SCALE**

Our investors within our zones have number of opportunities to scale up and grow within our zones

## **COMMUNITY**

Over 40 residential cities where investors can house their employees in world class facilities and amenities

## **PREDICTABILITY**

We ensure that there are no surprises on the way since customers can accurately set **expectations on costs and time** for establishing and operating a business



# Developing One of the Largest Industrial Ecosystems in the World

kezadgroup.com
@ kezadgroup

